

**Balfour Beatty Campus Solutions Presents at
UNCF Institute for Capacity Building**

Executive team discusses campus development through alternative methods of delivery

Newtown Square, Pa --- December 7, 2011 --- [Balfour Beatty Campus Solutions, LLC](#), a division of [Balfour Beatty Capital Group, Inc.](#), and a provider of development, management, alternative financing and other real estate services to colleges, universities, or their affiliated entities, with a special focus on projects utilizing a [Public-Private Partnership](#) model, recently presented a program at the [UNCF Institute for Capacity Building](#) Conference that explored the creative ways to approach partnerships between higher education institutions and private sector resources.

The program entitled, Campus Development through Alternative Methods of Delivery, was attended by university officials from various departments including Finance, Advancement, Development, and Facilities, and presented by [Robert Shepko and Toby Booker](#) of Balfour Beatty Campus Solutions and Lorne Berry of Varsity Town Collegiate Development.

The presentation recognized broad economic challenges that continue to constrict funding sources as colleges and universities embrace alternative delivery methods for their campus improvement projects and as a result, development teams have become increasingly more flexible in their roles and financing mechanisms. Whether their objectives include additional revenue generation or credit preservation or the scope includes housing, academic/research facilities, recreational or parking, alternative financing methods have become critical vehicles for achieving college and university goals.

Balfour Beatty Campus Solutions, offers an alternative solution for higher education institutions to finance and execute their necessary capital plans, including academic facilities for faculty, classrooms and labs, athletic spaces, wellness centers and student housing.

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About Balfour Beatty Campus Solutions, LLC

(<http://www.bbcampussolutions.com>)

Balfour Beatty Campus Solutions, LLC, a subsidiary of Balfour Beatty Capital Group, Inc., provides development, asset/property management, and other real estate services to colleges, universities, or their affiliated entities with a special focus on projects utilizing a [Public-Private](#)

[Partnership](#) model. The company offers an alternative solution for higher education institutions to finance and execute their necessary capital plans, including academic facilities for faculty, classrooms and labs, athletic spaces, wellness centers and student housing. Balfour Beatty Campus Solutions leverages its capabilities with the expertise of its U.S. affiliated companies, Balfour Beatty Communities, Inc., Balfour Beatty Construction Company, Inc., Parsons Brinckerhoff, Inc. and Heery International, Inc.

About Balfour Beatty Capital Group, Inc.

(<http://www.bbcgrp.com/>)

Balfour Beatty Capital Group, Inc. specializes in partnering with government entities and high performing public sector firms to implement their strategic plans through a Public-Private Partnership (PPP) model. Through the Company's four divisions, [Balfour Beatty Communities, LLC](#), [Balfour Beatty Capital, Inc.](#), [Balfour Beatty Energy Solutions, LLC](#), and [Balfour Beatty Campus Solutions, LLC](#), it is one of the leading providers of PPP projects in the United States. Setting the industry standard, the company is committed to sustainable business practices. Based in Newtown Square, PA, the company employs approximately 1,000 people nationwide.

Balfour Beatty Capital Group is a part of [Balfour Beatty plc](#), the largest UK-based international infrastructure group operating in construction services, professional services, support services and infrastructure investments, with a 100-year history. Balfour Beatty Capital Group leverages its capabilities with the expertise of its U.S. affiliated companies, Balfour Beatty Construction, Company, Inc., Parsons Brinckerhoff, Inc. and Heery International, Inc.

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