

Josh E. Smith Joins Balfour Beatty Campus Solutions to Expand the Firm's Growth in the US Higher Education Marketplace

Alternative financing professional will bring proven experience to the company's growth in the higher education marketplace

Newtown Square, Pa --- November 9, 2011 --- [Balfour Beatty Campus Solutions, LLC](#), a division of [Balfour Beatty Capital Group, Inc.](#), and a provider of development, management, and other real estate services to colleges, universities, or their affiliated entities, announced that Josh E. Smith has joined the company. As Vice President, Mr. Smith will be responsible for expanding the reach of the company nationwide.

Mr. Smith will focus on assisting higher education institutions in bridging the gap between necessary infrastructure improvements, such as building and renovation plans, and the resources and capital needed to execute those plans. With his proven track record, Mr. Smith will work to craft customized financing solutions to execute building and renovation plans for administrative space, academic buildings, laboratories, athletic facilities, wellness centers and student housing.

“As colleges and universities across the country face tightening budgets and rising enrollments, decision makers must find creative ways to finance, develop, and manage a wide range of projects and facilities necessary for the future growth and success of their institutions,” says Bob Shepko, Division President of Balfour Beatty Campus Solutions. “In order to stay competitive, campuses need to find ways to meet the needs of their customers, the students, and the traditional methods of funding these projects simply don't work anymore. Josh's extensive higher education industry experience, coupled with his background in business development and asset management, makes him the ideal addition to our team as we continue to expand our services and reach.”

Most recently, Mr. Smith served as the Vice President of Development for Collegiate Companies, a turnkey real estate services company specializing in student housing. In this role, he was responsible for business

development, real estate development, and project management of student housing nationwide, including the arrangement of alternative methods of financing.

Previously, Mr. Smith worked as the Director of Development and Leasing for Jackson Development, where he oversaw the development, leasing, and asset management of shopping centers, offices, and mixed-use developments in the areas of northern Texas and Oklahoma.

“I am very excited about the opportunity to grow the Balfour Beatty Campus Solutions brand,” said Smith. “Being able to utilize Balfour Beatty’s global platform, financial resources, and experience in the higher education sector was very attractive. These assets will no doubt give our firm a competitive edge in the ability to provide unique alternative delivery methods for new facilities to colleges and universities throughout the country.”

Mr. Smith received his master’s degree in Real Estate from the University of Texas at Arlington, and his bachelor’s degree in Business Administration from Oklahoma State University. He is affiliated with the [Association of Collegiate and University Housing Officers](#), [National Association of Collegiate and University Business Officers](#), [Society of College and University Planners](#), and is a member of [The Real Estate Council](#) and the [Urban Land Institute](#).

About Balfour Beatty Campus Solutions, LLC

<http://www.bbcampussolutions.com>

Balfour Beatty Campus Solutions, LLC, a subsidiary of Balfour Beatty Capital Group, Inc., provides development, asset/property management, and other real estate services to colleges, universities, or their affiliated entities with a special focus on projects utilizing a [Public-Private Partnership](#) model. The company offers an alternative solution for higher education institutions to finance and execute their necessary capital plans, including academic facilities for faculty, classrooms and labs, athletic spaces, wellness centers and student housing. Balfour Beatty Campus Solutions leverages its capabilities with the expertise of its U.S. affiliated companies, Balfour Beatty Communities, Inc., Balfour Beatty Construction Company, Inc., Parsons Brinckerhoff, Inc. and Heery International, Inc.

About Balfour Beatty Capital Group, Inc.

<http://www.bbcgrp.com/>

Balfour Beatty Capital Group, Inc. specializes in partnering with government entities and high performing public sector firms to implement their strategic plans through a Public-Private Partnership (PPP) model. Through the Company’s four divisions, [Balfour Beatty Communities, LLC](#), [Balfour Beatty Capital, Inc.](#), [Balfour Beatty Energy Solutions, LLC](#), and [Balfour Beatty Campus Solutions, LLC](#), it is one of the leading providers of PPP projects in the United States. Setting the industry standard, the company is committed to sustainable business practices. Based in Newtown Square, PA, the company employs approximately 1,000 people nationwide.

Balfour Beatty Capital Group is a part of [Balfour Beatty plc](#), the largest UK-based international infrastructure group operating in construction services, professional services, support services and infrastructure investments, with a 100-year history. Balfour Beatty Capital Group leverages its capabilities with the expertise of its U.S. affiliated companies, Balfour Beatty Construction, Company, Inc., Parsons Brinckerhoff, Inc. and Heery International, Inc.

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